# SECURITIES AND EXCHANGE COMMISSION

# SEC FORM - ACGR

# ANNUAL CORPORATE GOVERNANCE REPORT



| 1. | Report is Filed for the Year: CY 2016   |                                       |
|----|---|---------------------------------------|
| 2. | Exact Name of Registrant as Specified in its Charter: ATN HOLDINGS, INC                                     |                                       |
| 3. | 9 <sup>TH</sup> Floor Summit One Tower, 530 Shaw Boulevard, Mandaluyong City<br>Address of Principal Office | 1550<br>Postal Code                   |
| 1. | SEC Identification Number37535  | (SEC Use Only)<br>Classification Code |
| 5. | BIR Tax Identification Number005-056-869  |                                       |
| 7. | (632) 717-0523 Issuer's Telephone number, including area code   |                                       |
| 3. | Not Applicable Former name or former address, if changed from the last report                               |                                       |

# **TABLE OF CONTENTS**

| A. | BOARD | MATTERS   | 2  |
|----|-------|---|----|
|    | 1)    | BOARD OF DIRECTORS  |    |
|    |       | (a) Composition of the Board  | 2  |
|    |       | (b) Corporate Governance Policy/ies   | 2  |
|    |       | (c) Review and Approval of Vision and Vision                                | 3  |
|    |       | (d) Directorship in Other Companies   | 3  |
|    |       | (e) Shareholding in the Company   | 4  |
|    | 2)    | CHAIRMAN AND CEO  |    |
|    | 3)    | PLAN FOR SUCCESSION OF CEO/MANAGING DIRECTOR/PRESIDENT AND TOP KEY POSITION |    |
|    | 4)    | OTHER EXECUTIVE, NON-EXECUTIVE AND INDEPENDENT DIRECTORS                    | 5  |
|    | 5)    | CHANGES IN THE BOARD OF DIRECTORS   | 6  |
|    | 6)    | ORIENTATION AND EDUCATION PROGRAM   | 7  |
| В. |       | OF BUSINESS CONDUCT & ETHICS  |    |
|    | 1)    | POLICIES  |    |
|    | 2)    | DISSEMINATION OF CODE   | _  |
|    | 3)    | COMPLIANCE WITH CODE  |    |
|    | 4)    | RELATED PARTY TRANSACTIONS  |    |
|    |       | (a) Policies and Procedures   |    |
|    |       | (b) Conflict of Interest  |    |
|    | •     | FAMILY, COMMERCIAL AND CONTRACTUAL RELATIONS                                |    |
|    | 6)    | ALTERNATIVE DISPUTE RESOLUTION  | 10 |
| c. | BOARD | MEETINGS & ATTENDANCE   |    |
|    | 1)    | SCHEDULE OF MEETINGS  |    |
|    | 2)    | DETAILS OF ATTENDANCE OF DIRECTORS  |    |
|    | 3)    | SEPARATE MEETING OF NON-EXECUTIVE DIRECTORS                                 |    |
|    | 4)    | QUORUM REQUIREMENT  |    |
|    | 5)    | ACCESS TO INFORMATION   |    |
|    | 6)    | EXTERNAL ADVICE   |    |
|    | 7)    | CHANGES IN EXISTING POLICIES  | 12 |
| D. |       | NERATION MATTERS  |    |
|    | ,     | REMUNERATION PROCESS  |    |
|    | ,     | REMUNERATION POLICY AND STRUCTURE FOR DIRECTORS                             |    |
|    |       | AGGREGATE REMUNERATION  |    |
|    | -     | STOCK RIGHTS, OPTIONS AND WARRANTS  |    |
|    | 5)    | REMUNERATION OF MANAGEMENT  | 14 |
| E. |       | COMMITTEES  |    |
|    | 1)    | NUMBER OF MEMBERS, FUNCTIONS AND RESPONSIBILITIES                           |    |
|    | 2)    |   |    |
|    | ,     | CHANGES IN COMMITTEE MEMBERS  |    |
|    | •     | WORK DONE AND ISSUES ADDRESSED  |    |
|    | 5)    | COMMITTEE PROGRAM   | 17 |

| F. | RISK MANAGEMENT SYSTEM  | 17 |
|----|---|----|
|    | 1) STATEMENT ON EFFECTIVENESS OF RISK MANAGEMENT SYSTEM             | 17 |
|    | 2) RISK POLICY  | 17 |
|    | 3) CONTROL SYSTEM   | 18 |
| G. | INTERNAL AUDIT AND CONTROL  | 19 |
|    | 1) STATEMENT ON EFFECTIVENESS OF INTERNAL CONTROL SYSTEM            | 19 |
|    | 2) INTERNAL AUDIT   |    |
|    | (a) Role, Scope and Internal Audit Function                         | 19 |
|    | (b) Appointment/Removal of Internal Auditor                         |    |
|    | (c) Reporting Relationship with the Audit Committee                 | 20 |
|    | (d) Resignation, Re-assignment and Reasons                          | 20 |
|    | (e) Progress against Plans, Issues, Findings and Examination Trends |    |
|    | (f) Audit Control Policies and Procedures                           | 20 |
|    | (g) Mechanisms and Safeguards                                       | 21 |
| н. | ROLE OF STAKEHOLDERS  | 21 |
| I. | DISCLOSURE AND TRANSPARENCY   | 22 |
| J. | RIGHTS OF STOCKHOLDERS  | 24 |
|    | 1) RIGHT TO PARTICIPATE EFFECTIVELY IN STOCKHOLDERS' MEETINGS       | 25 |
|    | 2) TREATMENT OF MINORITY STOCKHOLDERS                               | 25 |
| K. | INVESTORS RELATIONS PROGRAM   |    |
| L. | CORPORATE SOCIAL RESPONSIBILITY INITIATIVES                         | 29 |
| Μ. | BOARD, DIRECTOR, COMMITTEE AND CEO APPRAISAL                        | 29 |
|    | INTERNAL BREACHES AND SANCTIONS                                     |    |

#### A. BOARD MATTERS

# 1) Board of Directors

| Number of Directors per Articles of Incorporation | 11 |
|---|----|
|   |    |
| Actual number of Directors for the year           | 11 |

#### (a) Composition of the Board

Complete the table with information on the Board of Directors:

| Director's Name     | Type [Executive (ED), Non- Executive (NED) or Independent Director (ID)] | If nominee,<br>identify<br>the<br>principal | Nominator in<br>the last<br>election (if ID,<br>state the<br>relationship<br>with the<br>nominator) | Date<br>first<br>elected | Date last<br>elected (if ID,<br>state the<br>number of<br>years served<br>as ID) | Elected<br>when<br>(Annual<br>/Special<br>Meeting) | No. of<br>years<br>served as<br>director |
|---------------------|--|---|---|--------------------------|--|--|--|
| Arsenio T. Ng       | Chairman   | n/a   | n/a   | 1995                     | Nov. 10, 2016  | Annual   | 21                                       |
| Hyland Si           | (ID)   | n/a   | n/a   | 1995                     | Nov. 10, 2016  | Annual   | 21                                       |
| Hilario Ng          | (NED)  | n/a   | n/a   | 1995                     | Nov. 10, 2016  | Annual   | 21                                       |
| Chee Choong Cheah   | (ID)   | n/a   | n/a   | 1995                     | Nov. 10, 2016  | Annual   | 21                                       |
| Bonifacio Choa      | (ID)   | n/a   | n/a   | 1995                     | Nov. 10, 2016  | Annual   | 21                                       |
| Santos L. Cejoco    | (NED)  | n/a   | n/a   | 2002                     | Nov. 10, 2016  | Annual   | 14                                       |
| Manuel R. Moje      | (NED)  | n/a   | n/a   | 2010                     | Nov. 10, 2016  | Annual   | 6  |
| Arturo V. Magtibay  | (NED)  | n/a   | n/a   | 2010                     | Nov. 10, 2016  | Annual   | 6  |
| Paul B. Saria       | (ED)   | n/a   | n/a   | 2011                     | Nov. 10, 2016  | Annual   | 5  |
| Eduard O. Jalandoni | (NED)  | n/a   | n/a   | 2015                     | Nov. 10, 2016  | Annual   | 1  |
| Renato E. Taguiam   | (NED)  | n/a   | n/a   | 2015                     | Nov. 10, 2016  | Annual   | 1  |

(b) Provide a brief summary of the corporate governance policy that the board of directors has adopted. Please emphasize the policy/ies relative to the treatment of all shareholders, respect for the rights of minority shareholders and of other stakeholders, disclosure duties, and board responsibilities.

A Compliance Officer was appointed to implement the Company's polices on good governance. The Compliance Officer meets with the Chairman at least every quarter to discuss good governance-related issues. The Company did not deviate from the adopted Manual of Corporate Governance and all members of the Board Directors as well as Senior Management officers completed and were duly certified to have attended a 1-day special in-house seminar on Corporate Governance. The Corporation has commissioned SEC-Accredited Corporate Governance Center for Global Best Practices (CGBP) to conduct a seminar on 'Best Practices in Parliamentary Procedures for Board Directors & Top Management. The Corporate Governance Seminar was held on December 12, 2016. This is primarily to help enhance global competitiveness through best practices.

The CEO and Directors received no compensation from the Company whatsoever for the last five completed fiscal years and the ensuing fiscal tear. The salaries, wages and benefits reflected in the income statement refer to compensation of operating and administrative staff. Such compensation does not include the financial consideration given to the four directors and executive officers by the CEO in his other operating businesses not related to the listed company.

There are no warrants and options granted to Directors and Officers of the Company.

The members of the Board are entitled to receive a reasonable per diem of Php5,000 for attendance at each meeting of the Board of Directors. Other than such per diem, there is no other arrangement pursuant to which any amount of compensation is due to the directors for services rendered as such.

(c) How often does the Board review and approve the vision and mission?

Every time there is a new business sector the company will be gearing towards to, the Board will review and approve the present vision and mission.

#### (d) Directorship in Other Companies

#### (i) Directorship in the Company's Group

Identify, as and if applicable, the members of the company's Board of Directors who hold the office of director in other companies within its Group:

| Director's Name | Corporate Name of the<br>Group Company  | Type of Directorship (Executive,<br>Non-Executive, Independent).<br>Indicate if director is also the<br>Chairman. |
|-----------------|---|---|
| Arsenio T. Ng   | Transpacific Broadband Group, Int'l, Inc.<br>Palladian Land Development, Inc. | Chairman<br>Chief Executive Officer   |
| Hilario T. Ng   | Palladian Land Development, Inc.<br>Transpacific Broadband Group, Int'l, Inc. | President<br>Chief Financial Officer  |
| Paul B. Saria   | Transpacific Broadband Group, Int'l, Inc.<br>Palladian Land Development, Inc. | Vice President<br>Corporate Secretary   |

#### (ii) Directorship in Other Listed Companies

Identify, as and if applicable, the members of the company's Board of Directors who are also directors of publicly-listed companies outside of its Group:

| Director's Name    | Name of Listed Company                         | Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman.  Director |  |
|--------------------|--|--|--|
| Manuel R. Moje     | Abacus Consolidated Resources & Holdings, Inc. | Director   |  |
| Arturo V. Magtibay | Abacus Consolidated Resources & Holdings, Inc. | Director   |  |

# (iii) Relationship within the Company and its Group

Provide details, as and if applicable, of any relation among the members of the Board of Directors, which links them to significant shareholders in the company and/or in its group:

| Director's Name | Name of the<br>Significant Shareholder | Description of the relationship |
|-----------------|--|---------------------------------|
| Arsenio T. Ng   | Arsenio T. Ng                          | Older brother of Hilario Ng     |
| Hilario T. Ng   | Hilario T. Ng                          | Younger brother of Arsenio Ng   |

(iv) Has the company set a limit on the number of board seats in other companies (publicly listed, ordinary and companies with secondary license) that an individual director or CEO may hold simultaneously? In particular, is the limit of five board seats in other publicly listed companies imposed and observed? If yes, briefly describe other guidelines:

The Board of Directors shall consist of (11) members, but such number may be altered from time to time in accordance with law. The members of the Board of Directors shall be chosen by the stockholders of the corporation entitled to vote at the annual meeting and shall hold office for one year and until their successors are elected and shall have qualified.

|                           | Guidelines       | Maximum Number of<br>Directorships in other<br>companies |
|---------------------------|------------------|--|
| <b>Executive Director</b> | No Limits Placed | N/A  |
| Non-Executive Director    | No Limits Placed | N/A  |
| CEO                       | No Limits Placed | N/A  |

# (e) Shareholding in the Company

Complete the following table on the members of the company's Board of Directors who directly and indirectly own shares in the company:

As of September 30, 2016, the company had 236 holders of Class "A" shares and 33 class "B" shares. The high and low market price on October 5, 2016 for Class A is Php 0.36 and Php 0.35 respectively. Class B shares is Php0.36 both for high and low.

The top 20 stockholders as of September 30, 2016 are as follows:

| Class "A" Stockholder          | No. of Shares<br>Held | % of Total<br>Shares<br>Outstanding | Class "B" Stockholder          | No. of<br>Shares Held | % of Total<br>Shares<br>Outstanding |
|--------------------------------|-----------------------|-------------------------------------|--------------------------------|-----------------------|-------------------------------------|
| 1. Arsenio T. Ng               | 2,763,541,260         | 74.69%                              | 1. PCD Nominee Corp. (Fil)     | 761,146,730           | 96.31%                              |
| 2. PCD Nominee Corp. (Fil)     | 732,722,730           | 19.79%                              | 2. PCD Nomi.Corp. (Non-Fil)    | 33,908,000            | 2.95%                               |
| 3. Diana L. Ng                 | 79,840,000            | 2.16%                               | 3. Limqueco, Abraham           | 4,000,000             | 0.50%                               |
| 4. Susana Ng                   | 28,793,960            | 0.78%                               | 4. Choa, Bonifacio             | 1,000,000             | 0.13%                               |
| 5. Hilario T. Ng               | 26,794,820            | 0.72%                               | 5. Yu Ting Guan                | 500,000               | 0.06%                               |
| 6. Ng Bun Kui                  | 12,792,960            | 0.38%                               | 6. Crisostomo, Jose Mariano    | 100,000               | 0.01%                               |
| 7. Irene T. Ng                 | 7,802,960             | 0.35%                               | 7.Ansaldo, Godinez & Co.       | 43,950                | 0.01%                               |
| 8. Tiu, Vicente                | 3,999,000             | 0.21%                               | 8. Manuel Ang                  | 40,000                | 0.01%                               |
| 9. Tiu, Meling                 | 3,999,000             | 0.11%                               | 9.ATC Securities,Inc.          | 38,000                | 0.00%                               |
| 10. Ng, Eng Ching              | 3,000,000             | 0.11%                               | 10. 7K Corporation             | 35,020                | 0.00%                               |
| 11. Mandanas Hermilando        | 2,490,000             | 0.08%                               | 11. Cualoping Securities Corp  | 30,000                | 0.00%                               |
| 12. Uniwell Securities, Inc.   | 2,200,000             | 0.06%                               | 12.Major Lord Desmond Clive    | 22,500                | 0.00%                               |
| 13. Ng, Ardi Bradley           | 2,000,000             | 0.06%                               | 13. BPI Securities Corp.       | 20,000                | 0.00%                               |
| 14. Ng, Matthew Hilary         | 1,750,000             | 0.05%                               | 14. Mina, Mario                | 20,000                | 0.00%                               |
| 15. Ng, Mark Timothy           | 1,750,000             | 0.05%                               | 15. IB.Gimenez Securities Inc. | 13,000                | 0.00%                               |
| 16. David Go. Securities Corp. | 1,510,000             | 0.05%                               | 16. Tansengco & Co., Inc.      | 10,000                | 0.00%                               |
| 17. Ty, Anita                  | 1,500,000             | 0.04%                               | 17. Jaime Villanueva           | 10,000                | 0.00%                               |
| 18. Ng, Tiffany Anne           | 1,500,000             | 0.04%                               | 18. Ong Giok Kheng             | 10,000                | 0.00%                               |
| 19. Trendline Securities, Inc. | 1,040,000             | 0.04%                               | 19. Barcelon, Roxas Sec. Inc.  | 10,000                | 0.00%                               |
| 20. Merchantile Sec. Grp.      | 1,020,000             | 0.02%                               | 20. Patrocinio Villanueva      | 10,000                | 0.00%                               |

# 2) Chairman and CEO

| (a) | Do different persons assume the role of Chairman of the Board of Directors and CEO? If no, describe the |
|-----|---|
|     | checks and balances laid down to ensure that the Board gets the benefit of independent views.           |

| Voc | No |   | ĺ |
|-----|----|---|---|
| Yes | No | Χ | l |

Identify the Chair and CEO:

| Chairman of the Board | Arsenio T. Ng |
|-----------------------|---------------|
| CEO/President         | Arsenio T. Ng |

# (b) Roles, Accountabilities and Deliverables

Define and clarify the roles, accountabilities and deliverables of the Chairman and CEO.

|                  | Chairman   | Chief Executive Officer  |
|------------------|--|--|
| Role             | Preside at all meetings of the Board of<br>Directors | General supervision of the business, affairs and properties of the Corporation, and over its several officers and employees.   |
| Accountabilities | Formulation of policies towards all shareholders     | He shall see to it that all orders and resolutions of the Board of Directors are carried into effect   |
| Deliverables     | Makes sure that good governance is actualized        | He shall execute and sign contracts<br>and other obligations authorized by<br>the Board of Directors. He has the<br>authority and power to select and<br>appoint and to fix their respective |

3) Explain how the boards of directors plan for the succession of the CEO/Managing Director/President and the top key management positions?

Officers shall be elected by its new Board at the first meeting after its election. Every such officer so elected shall be subject to renewal at any time by the Board of Directors but all officers, unless removed, shall hold office until their successor are duly elected and shall have qualified. The Board of directors may also appoint from time to time such assistant secretaries and assistant treasurers, and such other agents and employees of the corporation as may be deemed proper, and may authorize any officers to appoint and remove agents or employees Each of such agents and employees shall hold office during pleasure of the Board of Directors, or his superior officer, subject, however, to any special agreement as to the length of time of service.

4) Other Executive, Non-Executive and Independent Directors

Does the company have a policy of ensuring diversity of experience and background of directors in the board? Please explain.

The positions that are taken up by the major shareholders are filled by members with remarkable skills and knowledgeable experiences. As these are filled with well-versed and well-rounded individuals in various fields of expertise; diversity of experience promotes growth and development to the company as a whole.

Does it ensure that at least one non-executive director has an experience in the sector or industry the company belongs to? Please explain.

The company greatly values directors with well-rounded experiences, capable of making sound and apt decisions as times change. Industry expertise, local & global outlook and proficiency of a non-executive director are also taken into account during selection.

Define and clarify the roles, accountabilities and deliverables of the Executive, Non-Executive and Independent Directors:

|                  | Executive  | Non-Executive  | Independent Director                                      |
|------------------|--|--|---|
| Role             | The Chairman of the Board shall preside at all meetings of the Board of Directors and shall act as Chairman at and call to order all meetings of the stockholders of the Corporation. He shall represent the Management. | He shall represent the interests and concerns of major shareholders. | He shall provide neutral observations in company affairs. |
| Accountabilities | Over-all management  | Ensuring continuous<br>growth and<br>development                     | Provide industry expertise                                |

| Deliverables Meet company grou | Meet company growth | Continuous monitoring | Safeguard shareholders |
|--------------------------------|---------------------|-----------------------|------------------------|
| Deliverables                   | targets             | of company growth     | interest               |

Provide the company's definition of "independence" and describe the company's compliance to the definition.

An Independent director is an individual capable of carrying out independent judgments. He is not an officer or employee of the said company or any of its subsidiaries.

Does the company have a term limit of five consecutive years for independent directors? If after two years, the company wishes to bring back an independent director who had served for five years, does it limit the term for no more than four additional years? Please explain.

No term limits for independent directors were established.

- 5) Changes in the Board of Directors (Executive, Non-Executive and Independent Directors)
  - (a) Resignation/Death/Removal

Indicate any changes in the composition of the Board of Directors that happened during the period:

No Changes in the composition of the Board of Directors during year 2016

(b) Selection/Appointment, Re-election, Disqualification, Removal, Reinstatement and Suspension

Describe the procedures for the selection/appointment, re-election, disqualification, removal, reinstatement and suspension of the members of the Board of Directors. Provide details of the processes adopted (including the frequency of election) and the criteria employed in each procedure:

| Procedure                     | Process Adopted   | Criteria                      |
|-------------------------------|-------------------|-------------------------------|
| a. Selection/Appointment      |                   | •                             |
| (i) Executive Directors       | Nominated/Elected | Ex officio                    |
| (ii) Non-Executive Directors  | Nominated/Elected | Major shareholders            |
| (iii) Independent Directors   | Nominated/Elected | Based on qualifications       |
| b. Re-appointment             |                   |                               |
| (i) Executive Directors       | Election via ASM  | One share/ one vote           |
| (ii) Non-Executive Directors  | Election via ASM  | One share/ one vote           |
| (iii) Independent Directors   | Election via ASM  | One share/ one vote           |
| c. Permanent Disqualification |                   |                               |
| (i) Executive Directors       | As per by-laws    | SEC rules, PSE rules, By-laws |
| (ii) Non-Executive Directors  | As per by-laws    | SEC rules, PSE rules, By-laws |
| (iii) Independent Directors   | As per by-laws    | SEC rules, PSE rules, By-laws |
| d. Temporary Disqualification |                   |                               |
| (i) Executive Directors       | As per by-laws    | SEC rules, PSE rules, By-laws |
| (ii) Non-Executive Directors  | As per by-laws    | SEC rules, PSE rules, By-laws |
| (iii) Independent Directors   | As per by-laws    | SEC rules, PSE rules, By-laws |
| e. Removal                    |                   |                               |
| (i) Executive Directors       | As per by-laws    | SEC rules, PSE rules, By-laws |
| (ii) Non-Executive Directors  | As per by-laws    | SEC rules, PSE rules, By-laws |
| (iii) Independent Directors   | As per by-laws    | SEC rules, PSE rules, By-laws |
| f. Re-instatement             |                   |                               |
| (i) Executive Directors       | As per by-laws    | SEC rules, PSE rules, By-laws |
| (ii) Non-Executive Directors  | As per by-laws    | SEC rules, PSE rules, By-laws |
| (iii) Independent Directors   | As per by-laws    | SEC rules, PSE rules, By-laws |
| g. Suspension                 |                   |                               |
| (i) Executive Directors       | As per by-laws    | SEC rules, PSE rules, By-laws |
| (ii) Non-Executive Directors  | As per by-laws    | SEC rules, PSE rules, By-laws |
| (iii) Independent Directors   | As per by-laws    | SEC rules, PSE rules, By-laws |

#### Voting Result of the last Annual General Meeting

| Name of Director    | Votes Received             |
|---------------------|----------------------------|
| Arsenio T. Ng       | 70% of total voting shares |
| Hilario Ng          | 70% of total voting shares |
| Santos Cejoco       | 70% of total voting shares |
| Renato Taguiam      | 70% of total voting shares |
| Paul B. Saria       | 70% of total voting shares |
| Eduard O. Jalandoni | 70% of total voting shares |
| Manuel R. Moje      | 70% of total voting shares |
| Arturo Magtibay     | 70% of total voting shares |
| Chee Chong Cheah    | 70% of total voting shares |
| Bonifacio Choa      | 70% of total voting shares |
| Hyland Si           | 70% of total voting shares |

#### 6) Orientation and Education Program

(a) Disclose details of the company's orientation program for new directors, if any.

No formal company orientation program was established. Orientation programs and corporate trainings are done internally. Moreover, the company sponsored a corporate governance seminar for directors and key personnel of ATN Holdings on December 12, 2016 to comply with regulatory requirements.

(b) State any in-house training and external courses attended by Directors and Senior Management<sup>1</sup> for the past three (3) years:

SEC-Accredited Training Provider on Corporate Governance, Center for Global Best Practices Foundation, Inc., conducted the in-house training and external courses attended by Directors & Senior Management. This was held last December 12, 2016, December 10, 2015 and December 9, 2014.

The same training provider was commissioned to conduct the seminar, with different speakers and refresher topics. As ATN Holdings values transparency & accountability, financial reporting pointers & enhancing board effectiveness were highlighted in the training seminars. Understanding basic concepts in making business decisions, implement effecting internal controls and the board's role in risk management process are essential to meet corporate best practices.

(c) Continuing education programs for directors: Programs and seminars and roundtables attended during the year.

| Name of Director/Officer | Date of<br>Training | Program                      | Name of Training Institution     |
|--------------------------|---------------------|------------------------------|----------------------------------|
| Arsenio T. Ng            | 12/12/2016          | Corporate Governance Seminar | Center for Global Best Practices |
| Hilario Ng               | 12/12/2016          | Corporate Governance Seminar | Center for Global Best Practices |
| Santos Cejoco            | 12/12/2016          | Corporate Governance Seminar | Center for Global Best Practices |
| Renato Taguiam           | 12/12/2016          | Corporate Governance Seminar | Center for Global Best Practices |
| Paul B. Saria            | 12/12/2016          | Corporate Governance Seminar | Center for Global Best Practices |
| Eduard O. Jalandoni      | 12/12/2016          | Corporate Governance Seminar | Center for Global Best Practices |
| Manuel R. Moje           | 12/12/2016          | Corporate Governance Seminar | Center for Global Best Practices |
| Arturo Magtibay          | 12/12/2016          | Corporate Governance Seminar | Center for Global Best Practices |
| Chee Chong Cheah         | 12/12/2016          | Corporate Governance Seminar | Center for Global Best Practices |
| Bonifacio Choa           | 12/12/2016          | Corporate Governance Seminar | Center for Global Best Practices |
| Hyland Si                | 12/12/2016          | Corporate Governance Seminar | Center for Global Best Practices |

<sup>1</sup> Senior Management refers to the CEO and other persons having authority and responsibility for planning, directing and controlling the activities of the company.

# **B.** CODE OF BUSINESS CONDUCT & ETHICS

1) Discuss briefly the company's policies on the following business conduct or ethics affecting directors, senior management and employees:

| В          | Business Conduct & Ethics                                      | Directors   | Senior Management   | Employees   |
|------------|--|---|---|---|
| (a)        | Conflict of Interest   | Do not vote on activities in which there is conflict of interest  | Are not allowed to be<br>involved in the decision<br>making process if conflict of<br>interest is present   | Are not allowed to be involved in decision making process if conflict of interest is present  |
| (b)        | Conduct of Business and Fair Dealings                          | Regulated through<br>Corporate Governance<br>Manual   | Regulated through<br>Corporate Governance<br>Manual   | Regulated through<br>Corporate Governance<br>Manual   |
| (c)        | Receipt of gifts from third parties                            | No formal company policy  | No formal company policy  | No formal company policy  |
| (d)        | Compliance with Laws<br>& Regulations                          | Carefully monitored by the compliance officer, management and officers  | Carefully monitored by the compliance officer, management and officers  | Carefully monitored by the compliance officer, management and officers  |
| (e)        | Respect for Trade<br>Secrets/Use of Non-<br>public Information | Discouraged from disseminating such kind of non-public information  | Discouraged from<br>disseminating such kind of<br>non-public information  | Discouraged from<br>disseminating such kind of<br>non-public information  |
| (f)        | Use of Company<br>Funds, Assets and<br>Information             | There is no cash or non-cash compensation to be distributed with respect to stock options, warrants or rights or any other extra consideration. The members of the board are entitled to receive a reasonable per diem of Php5,000 for attendance at each meeting of the Board of Directors | There is no cash or non-cash compensation to be distributed with respect to stock options, warrants or rights or any other extra consideration.   | Regulated through<br>Corporate Governance<br>Manual   |
| (g)        | Employment & Labor<br>Laws & Policies                          | The CEO and Directors received no compensation from the Company whatsoever for the last five completed fiscal years and the ensuing fiscal year.  Meets minimum criteria set by labor authorities.  | The Corporation has not entered into any compensatory plan or arrangement with any named executive officer which would entitle such named executive officer to receive any amount under such plan or arrangement as a result of or which will result from the resignation, retirement, or any other termination of such executive officer's employment with the Corporation and its subsidiaries, or from a change-in-control of the Corporation, or a change in the executive officer's responsibilities following a change-in-control of the Corporation.  Meets minimum criteria set by labor authorities. | An employment contract between the corporation and a named executive officer will normally include a compensation package, duties and responsibilities, and term of employment.  Meets minimum criteria set by labor authorities. |
| (h)        | Disciplinary action  | This is based on Corporate<br>Governance Manual   | This is based on Corporate<br>Governance Manual   | This is based on Corporate<br>Code of Conduct   |
| (i)<br>(j) | Whistle Blower Conflict Resolution                             | No formal company policy<br>No formal company policy  | No formal company policy<br>No formal company policy  | No formal company policy<br>No formal company policy  |

- 2) Has the code of ethics or conduct been disseminated to all directors, senior management and employees? Yes, the directors, senior management and employees are aware of the company's code of ethics.
- 3) Discuss how the company implements and monitors compliance with the code of ethics or conduct. Any breach or violation in Company's code of ethics is penalized on a case to case basis.

# 4) Related Party Transactions

#### (a) Policies and Procedures

Describe the company's policies and procedures for the review, approval or ratification, monitoring and recording of related party transactions between and among the company and its parent, joint ventures, subsidiaries, associates, affiliates, substantial stockholders, officers and directors, including their spouses, children and dependent siblings and parents and of interlocking director relationships of members of the Board.

| Related Party Transactions                                   | Policies and Procedures   |
|--|---|
| (1) Parent Company   | All related party transactions are decided upon independently and on arms length  |
| (2) Joint Ventures   | All related party transactions are decided upon independently and on arms length  |
| (3) Subsidiaries   | All related party transactions are decided upon independently and on arms length  |
| (4) Entities Under Common Control                            | All related party transactions are decided upon independently and on arms length  |
| (5) Substantial Stockholders                                 | Every owner of duly paid stock of the corporation shall be entitled to a certificate of stock certifying the number of shares owned by him. It shall be signed by the President, or in his absence by the Executive Vice President and General Manager, and countersigned by the Secretary. The stock and transfer book shall be kept open during each business day for the inspection of any stockholder of the corporation. |
| (6) Officers including spouse/children/siblings/parents      | No such party transaction occurring   |
| (7) Directors including spouse/children/siblings/parents     | No such party transaction occurring   |
| (8) Interlocking director relationship of Board of Directors | Field of expertise has to be evident & properly established   |

# (b) Conflict of Interest

#### (i) Directors/Officers and 5% or more Shareholders

Identify any actual or probable conflict of interest to which directors/officers/5% or more shareholders may be involved.

|                                   | Details of Conflict  |
|-----------------------------------|--|
|                                   | of Interest (Actual or Probable)   |
| Name of Director/s- Arsenio T. Ng | Shareholder in company from which the company leases office space and land |
| Name of Significant Shareholders  | N/A  |

# (ii) Mechanism

Describe the mechanism laid down to detect, determine and resolve any possible conflict of interest between the company and/or its group and their directors, officers and significant shareholders.

|         | Directors/Officers/Significant Shareholders |
|---------|---|
| Company | No formal mechanism established             |

| Group         | No formal mechanism established |
|---------------|---------------------------------|
| - · · · · · · |                                 |

# 5) Family, Commercial and Contractual Relations

(a) Indicate, if applicable, any relation of a family, commercial, contractual or business nature that exists between the holders of significant equity (5% or more), to the extent that they are known to the company:

| Names of Related<br>Significant Shareholders | Type of Relationship | Brief Description of the<br>Relationship |  |
|--|----------------------|--|--|
| No such relationship exists                  |                      |  |  |

(b) Indicate, if applicable, any relation of a commercial, contractual or business nature that exists between the holders of significant equity (5% or more) and the company:

| Names of Related Significant Shareholders | Type of Relationship | Brief Description |  |
|---|----------------------|-------------------|--|
| No such relationship exists               |                      |                   |  |

(c) Indicate any shareholder agreements that may impact on the control, ownership and strategic direction of the company:

| Name of Shareholders  | % of Capital Stock affected (Parties) | Brief Description of the<br>Transaction |  |  |
|---|---------------------------------------|---|--|--|
| No such shareholder agreement may impact on the control, ownership & strategic direction of the |                                       |   |  |  |
| company.  |                                       |   |  |  |

# 6) Alternative Dispute Resolution

Describe the alternative dispute resolution system adopted by the company for the last three (3) years in amicably settling conflicts or differences between the corporation and its stockholders, and the corporation and third parties, including regulatory authorities.

|   | Alternative Dispute Resolution System                      |  |
|---|--|--|
| Corporation & Stockholders                      | Compromise Settlement with shareholder Chi Ho Co,          |  |
| Corporation & Stockholders                      | SEC/Court supervised                                       |  |
| Corporation & Third Parties                     | None established   |  |
| <b>Corporation &amp; Regulatory Authorities</b> | es With SEC on the delay of postponement of annual meeting |  |

#### C. BOARD MEETINGS & ATTENDANCE

1) Are Board of Directors' meetings scheduled before or at the beginning of the year?

The Board of Directors shall hold regular monthly meetings, at such time and place as the Board of Directors may prescribe and as deemed needed. Special meeting of the Board of Directors may be called by the President or by written request of two Directors. Notices of all regular and special meetings of the Board of Directors shall be mailed to each Director at his last known post office address, or delivered to him personally, or left at his office, or transmitted by telegraph or telephone at least two days previous to the date fixed for the meeting.

There is no pre-scheduling of Board of Directors' meetings at the beginning of the year.

#### 2) Attendance of Directors from Nov 2015 - Nov 2016

| Board    | Name               | Date of<br>Election | No. of<br>Meetings<br>Held during<br>the year | No. of<br>Meetings<br>Attended | %    |
|----------|--------------------|---------------------|---|--------------------------------|------|
| Chairman | Arsenio T. Ng      | Nov. 2015           | 7   | 7                              | 100% |
| Member   | Hilario T. Ng      | Nov. 2015           | 7   | 7                              | 100% |
| Member   | Paul B. Saria      | Nov. 2015           | 7   | 7                              | 100% |
| Member   | Arturo V. Magtibay | Nov. 2015           | 7   | 6                              | 86%  |

<sup>&</sup>lt;sup>2</sup> Family relationship up to the fourth civil degree either by consanguinity or affinity.

| Member      | Santos Cejoco       | Nov. 2015 | 7 | 7 | 100% |
|-------------|---------------------|-----------|---|---|------|
| Member      | Manuel R. Moje      | Nov. 2015 | 7 | 6 | 86%  |
| Independent | Chee Chong Cheah    | Nov. 2015 | 7 | 6 | 86%  |
| Independent | Hyland Si           | Nov. 2015 | 7 | 7 | 100% |
| Independent | Bonifacio Choa      | Nov. 2015 | 7 | 6 | 86%  |
| Member      | Eduard O. Jalandoni | Nov. 2015 | 7 | 7 | 100% |
| Member      | Renato Taguiam      | Nov. 2015 | 7 | 7 | 100% |

3) Do non-executive directors have a separate meeting during the year without the presence of any executive? If yes, how many times?

No, non-executive directors do not hold separate meetings during the year without the presence of executives.

4) Is the minimum quorum requirement for Board decisions set at two-thirds of board members? Please explain.

The directors shall act only as a Board and the individual directors shall have no power as such. A majority of the entire membership of the Board at a meeting duly assembled shall be necessary to constitute a quorum for the transaction of business and act as a majority of a quorum present shall be valid as a corporate act. In compliance with the Company's By Laws, a majority of the number of directors constitute the minimum quorum of 2/3.

#### 5) Access to Information

(a) How many days in advance are board papers<sup>3</sup> for board of directors meetings provided to the board?

This is provided at least a week before the board of directors meeting.

(b) Do board members have independent access to Management and the Corporate Secretary?

The Secretary shall perform such other duties as may be assigned to him by the Board of Directors or the President from time to time. Board members may personally contact the Corporate Secretary via telephone, mobile, facsimile and email.

(c) State the policy of the role of the company secretary. Does such role include assisting the Chairman in preparing the board agenda, facilitating training of directors, keeping directors updated regarding any relevant statutory and regulatory changes, etc?

The Secretary shall keep the minutes of the stockholders, the Board of Directors and/or committees, in a book or books kept for that purpose and shall furnish a copy of all minutes to President of the Corporation. He shall keep in safe custody the seal of the company, and when authorize by the board of Directors, shall affix such seal to any instrument requiring the same. The Corporate seal of the Corporation so affixed shall always be attested by the signature of the Secretary. The Secretary shall have charge of blank Stock Certificate and such other papers and books as the Board of Directors may direct. He shall attend to the giving and serving of all notices to stockholders and to directors.

Yes, the secretary is undertaking all the roles aforementioned above, with sufficient knowledge and training in legal accountancy or company secretarial practices.

(d) Is the company secretary trained in legal, accountancy or company secretarial practices? Please explain should the answer be in the negative.

Yes, the company secretary is a lawyer. He has more than sufficient knowledge and training in legal accountancy or company secretarial practices.

(e) Committee Procedures

<sup>&</sup>lt;sup>3</sup> Board papers consist of complete and adequate information about the matters to be taken in the board meeting. Information includes the background or explanation on matters brought before the Board, disclosures, budgets, forecasts and internal financial documents.

Disclose whether there is a procedure that Directors can avail of to enable them to get information necessary to be able to prepare in advance for the meetings of different committees:

Yes x No

| Committee        | Details of the procedures                             |  |
|------------------|---|--|
| Executive        | Readily available                                     |  |
| Audit            | Management provides copies of presentation for review |  |
| Nomination       | Management provides copies of presentation for review |  |
| Remuneration     | Management provides copies of presentation for review |  |
| Others (specify) | No other committee                                    |  |

#### 6) External Advice

Indicate whether or not a procedure exists whereby directors can receive external advice and, if so, provide details:

| Procedures                                    | Details                                       |
|---|---|
| No formal procedure but directors can ask for | External advice has not been requested in the |
| external advice                               | past.   |

# 7) Change/s in existing policies

Indicate, if applicable, any change/s introduced by the Board of Directors (during its most recent term) on existing policies that may have an effect on the business of the company and the reason/s for the change:

| Existing Policies  | Changes   | Reason  |
|--|---|---|
| FOURTH: That the term for which the Corporation is to exist is fifty (50) years from and after the date of issuance of the certificate of incorporation. | RESOLVED THAT, the corporation is hereby authorized to extend its corporate life for another fifty (50) years from the expiration of the original term of fifty (50) years          | Extension of Corporate Life<br>for another fifty (50) years |
|  | FOURTH: Extension of 50 years from the expiration of the original term of 50 years from and after the date of incorporation. The Corporation was incorporated on February 13, 1969. |   |
|  | RESOLVED FURTHER, that the Corporation's President, Arsenio T. Ng, be authorized to sign any and all documents and resolutions in order to effect the foregoing resolution;         |   |
|  | RESOLVED FINALLY, that the foregoing resolution remain valid and subsisting, unless otherwise revoked or amended in writing by the Corporation."                                    |   |

# D. REMUNERATION MATTERS

#### 1) Remuneration Process

Disclose the process used for determining the remuneration of the CEO and the four (4) most highly compensated management officers:

| Process   | CEO  | Top 4 Highest Paid Management<br>Officers   |
|---|--|---|
| (1) Fixed remuneration                            | Based on industry standards  | Based on industry standards   |
| (2) Variable remuneration                         | N/A  | N/A   |
| (3) Per diem allowance                            | Entitled to receive a reasonable per<br>diem of Php5,000 for attendance at<br>each meeting of the Board of Directors | Entitled to receive a reasonable<br>per diem of Php5,000 for<br>attendance at each meeting of<br>the Board of Directors |
| (4) Bonus   | N/A  | N/A   |
| (5) Stock Options and other financial instruments | N/A  | N/A   |
| (6) Others (specify)                              | N/A  | N/A   |

# 2) Remuneration Policy and Structure for Executive and Non-Executive Directors

Disclose the company's policy on remuneration and the structure of its compensation package. Explain how the compensation of Executive and Non-Executive Directors is calculated.

|                         | Remuneration<br>Policy   | Structure of<br>Compensation<br>Packages | How Compensation is Calculated |
|-------------------------|--------------------------|--|--------------------------------|
| Executive Directors     | Fixed                    | Fixed                                    | Fixed                          |
| Non-Executive Directors | Per Legal<br>Requirement | Per Legal<br>Requirement                 | Fixed                          |

Do stockholders have the opportunity to approve the decision on total remuneration (fees, allowances, benefits-in-kind and other emoluments) of board of directors? Provide details for the last three (3) years.

| Remuneration Scheme  | Date of<br>Stockholders' Approval |
|--|-----------------------------------|
| Fixed reasonable per diem of Php5,000 for attendance at each meeting of the Board Of Directors | November 10, 2016                 |
| Fixed reasonable per diem of Php5,000 for attendance at each meeting of the Board Of Directors | November 12, 2015                 |
| Fixed reasonable per diem of Php5,000 for attendance at each meeting of the Board Of Directors | November 13, 2014                 |

# 3) Aggregate Remuneration

Complete the following table on the aggregate remuneration accrued during the most recent year:

|     | Remuneration Item                                | Executive Directors                                       | Non-Executive Directors (other than independent directors) | Independent<br>Directors                                  |
|-----|--|---|--|---|
| (a) | Fixed Remuneration                               | N/A   | N/A  | N/A   |
| (b) | Variable Remuneration                            | N/A   | N/A  | N/A   |
| (c) | Per diem Allowance                               | Php 5,000/<br>attendance of Board<br>of Directors meeting | Php 5,000/<br>attendance of Board of<br>Directors meeting  | Php 5,000/<br>attendance of Board<br>of Directors meeting |
| (d) | Bonuses  | N/A   | N/A  | N/A   |
| (e) | Stock Options and/or other financial instruments | N/A   | N/A  | N/A   |
| (f) | Others (Specify)                                 | N/A   | N/A  | N/A   |
|     | Total  | Php 5,000/<br>attendance of Board<br>of Directors meeting | Php 5,000/ attendance<br>of Board of Directors<br>meeting  | Php 5,000/<br>attendance of Board<br>of Directors meeting |

|     | Other Benefits                      | Executive Directors | Non-Executive Director (other than independent directors) | Independent<br>Directors |
|-----|-------------------------------------|---------------------|---|--------------------------|
| 1)  | Advances                            | N/A                 | N/A   | N/A                      |
| 2)  | Credit granted                      | N/A                 | N/A   | N/A                      |
| 3)  | Pension Plan Contributions          | N/A                 | N/A   | N/A                      |
| (d) | Pension Plans, Obligations incurred | N/A                 | N/A   | N/A                      |
| (e) | Life Insurance Premium              | N/A                 | N/A   | N/A                      |
| (f) | Hospitalization Plan                | N/A                 | N/A   | N/A                      |
| (g) | Car Plan                            | N/A                 | N/A   | N/A                      |
| (h) | Others (Specify)                    | N/A                 | N/A   | N/A                      |
|     | Total                               | N/A                 | N/A   | N/A                      |

# 4) Stock Rights, Options and Warrants

# (a) Board of Directors

Complete the following table, on the members of the company's Board of Directors who own or are entitled to stock rights, options or warrants over the company's shares:

| Director's Name | Number of Direct<br>Option/Rights/<br>Warrants | Number of<br>Indirect<br>Option/Rights/<br>Warrants | Number of<br>Equivalent<br>Shares | Total % from<br>Capital Stock |
|-----------------|--|---|-----------------------------------|-------------------------------|
| N/A             | N/A  | N/A   | N/A                               | N/A                           |
| N/A             | N/A  | N/A   | N/A                               | N/A                           |
| N/A             | N/A  | N/A   | N/A                               | N/A                           |
| N/A             | N/A  | N/A   | N/A                               | N/A                           |

# (b) Amendments of Incentive Programs

Indicate any amendments and discontinuation of any incentive programs introduced, including the criteria used in the creation of the program. Disclose whether these are subject to approval during the Annual Stockholders' Meeting:

| Incentive Program  | Amendments | Date of<br>Stockholders' Approval |  |  |  |
|--------------------|------------|-----------------------------------|--|--|--|
| No Amendments Made |            |                                   |  |  |  |

# 5) Remuneration of Management

Identify the five (5) members of management who are <u>not</u> at the same time executive directors and indicate the total remuneration received during the financial year:

| Name of Officer/Position | Total Remuneration |  |  |
|--------------------------|--------------------|--|--|
| No Amendments Made       |                    |  |  |

# E. BOARD COMMITTEES

# 1) Number of Members, Functions and Responsibilities

Provide details on the number of members of each committee, its functions, key responsibilities and the power/authority delegated to it by the Board:

|                  | No. of Members                |  |                                     |   |   |   |  |
|------------------|-------------------------------|--|-------------------------------------|---|---|---|--|
| Committee        | Executive<br>Director<br>(ED) | Non-<br>executive<br>Director<br>(NED) | Indepen<br>dent<br>Director<br>(ID) | Committee<br>Charter  | Functions   | Key<br>Responsibilities   | Power  |
| Executive        | N/A                           | N/A                                    | N/A                                 | Overall<br>management of<br>the Company   | Overall<br>management of<br>the Company   | Overall management of the Company   | Overall management of the Company  |
| Audit            | 0                             | 2                                      | 1                                   | Develop a transparent financial mgt. system through a step-by-step procedures & policies handbook that will be used by the company. | Evaluate & improve the effectiveness of corporate governance, risk mgt., internal control processes of the organization | Cross check all financial reports against its compliance with both internal fin. mgt. handbook and pertinent accounting standards inc. regulatory requirements. | Perform direct<br>interface<br>functions with<br>the internal and<br>external<br>auditors          |
| Nomination       | 1                             | 1                                      | 1                                   | Future expansionary projects within the realm of good corp. governance  | Pre-screen and<br>shortlist qualified<br>candidates   | Define roles, duties and responsibilities   | Evaluate<br>whether<br>candidates<br>possess good<br>qualifications                                |
| Remuneration     | 1                             | 1                                      | 1                                   | Compensation is consistent with the Corp's culture, strategy and control environment.   | Establish a formal & transparent procedure for developing a policy on exec. remuneration                                | Provide keen<br>oversight over<br>remuneration of<br>senior mgt & other<br>key personnel  | Designate<br>amount of<br>remuneration,<br>which will<br>attract and<br>retain needed<br>directors |
| Others (specify) | N/A                           | N/A                                    | N/A                                 | N/A   | N/A   | N/A   | N/A  |

# 2) Committee Members

#### a) Audit Committee from Jan 2016 - Jan 2017

| Office   | Name          | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of<br>Service in<br>the<br>Committee |
|----------|---------------|------------------------|----------------------------|--------------------------------|-----|---|
| Chairman | Hyland Si     | Nov. 10, 2016          | 2                          | 2                              | 100 | 11  |
| Member   | Santos Cejoco | Nov. 10, 2016          | 2                          | 2                              | 100 | 11  |
| Member   | Hilario Ng    | Nov. 10, 2016          | 2                          | 2                              | 100 | 11  |

Disclose the profile or qualifications of the Audit Committee members.

**HYLAND SI - Independent Director,** Age 58, Filipino, Period Served - 1995 to present, Term of office as director - one year, Engineer Hyland Si is the Executive Vice President of Torque Builders, Inc., a major supplier & contractor of local electrical construction works for dozens of high-rise office buildings & manufacturing plants

**SANTOS L. CEJOCO – Director,** Age 63, Filipino Citizen, Period Served - 2002 to present, Term of office as director - one year, Formerly Vice President for Corporate Services, a Division of Philippine Associated Smelting and Refining Corporation and Project Manager in National Development Company. He finished his Master in Business Management at the Asian Institute of Management.

HILARIO NG – Director, Age 55, Filipino Citizen, Period Served - 1995 to present, Term of office as director one year. Architect Hilario Ng is the President of his own architectural firm, Palladian International, Inc. A member of both the Philippine & American architectural boards, Mr. Ng placed third overall in the Philippine architectural board exams. He has twenty (20) years of experience in his chosen field, garnering several US design awards. His major projects center on design of shopping malls for the GAISANO & UNIWIDE Group.

Describe the Audit Committee's responsibility relative to the external auditor.

The Audit Committee's responsibility is to pre-approve all audit plans, scope and frequency one month before the conduct of external audit. Furthermore, the audit committee is to perform direct interface functions with the internal and external auditors.

#### b) Nomination Committee from Jan 2016 – Jan 2017

| Office      | Name          | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of<br>Service in<br>the<br>Committee |
|-------------|---------------|------------------------|----------------------------|--------------------------------|-----|---|
| Chairman    | Arsenio T. Ng | Nov. 10, 2016          | 1                          | 1                              | 100 | 11  |
| Member (ID) | Hyland Si     | Nov. 10, 2016          | 1                          | 1                              | 100 | 11  |
| Member      | Santos Cejoco | Nov. 10, 2016          | 1                          | 1                              | 100 | 11  |

#### c) Remuneration Committee from Jan 2016 – Jan 2017

| Office      | Name           | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of<br>Service in<br>the<br>Committee |
|-------------|----------------|------------------------|----------------------------|--------------------------------|-----|---|
| Chairman    | Arsenio T. Ng  | Nov. 10, 2016          | 1                          | 1                              | 100 | 11  |
| Member (ID) | Bonifacio Choa | Nov. 10, 2016          | 1                          | 1                              | 100 | 11  |
| Member      | Paul B. Saria  | Nov. 10, 2016          | 1                          | 1                              | 100 | 11  |

#### d) Others (Specify)

There is No other committee to take into account.

Provide the same information on all other committees constituted by the Board of Directors:

| Office       | Name | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of<br>Service in<br>the<br>Committee |
|--------------|------|------------------------|----------------------------|--------------------------------|-----|---|
| Chairman     | N/A  | N/A                    | N/A                        | N/A                            | N/A | N/A   |
| Member (ED)  | N/A  | N/A                    | N/A                        | N/A                            | N/A | N/A   |
| Member (NED) | N/A  | N/A                    | N/A                        | N/A                            | N/A | N/A   |
| Member (ID)  | N/A  | N/A                    | N/A                        | N/A                            | N/A | N/A   |
| Member       | N/A  | N/A                    | N/A                        | N/A                            | N/A | N/A   |

# e) Changes in Committee Members

Indicate any changes in committee membership that occurred during the year and the reason for the changes:

| Name of Committee | Name | Reason |
|-------------------|------|--------|
| Executive         | N/A  | N/A    |
| Audit             | N/A  | N/A    |
| Nomination        | N/A  | N/A    |
| Remuneration      | N/A  | N/A    |
| Others (specify)  | N/A  | N/A    |

# f) Work Done and Issues Addressed

Describe the work done by each committee and the significant issues addressed during the year.

| Name of Committee | Work Done                         | Issues Addressed                    |
|-------------------|-----------------------------------|-------------------------------------|
| Executive         | Overall management of the Company | Overall management of the Company   |
| Audit             | Audit Committee selects and       | Internal control issues amongst the |

|                  | recommends to the Board and<br>stockholders the appointment of the<br>External Auditor and fixing of the audit<br>fees. | company's subsidiaries were taken into<br>account and monitored       |
|------------------|---|---|
| Nomination       | Considered antecedents of people nominated for the positions  | Nominate competent members only                                       |
| Remuneration     | Deliberated based on industry remuneration standards  | Offer benefits to retain and attract competent and valuable employees |
| Others (specify) | N/A   | N/A   |

#### g) Committee Program

Provide a list of programs that each committee plans to undertake to address relevant issues in the improvement or enforcement of effective governance for the coming year.

| Name of Committee | Planned Programs   | Issues to be Addressed  |
|-------------------|--|---|
| Executive         | Improve overall management of the Company                          | Improve security against external threats                     |
| Audit             | Updates on operations and activities                               | Control structure of subsidiaries                             |
| Nomination        | Evaluate qualifications, credentials and experiences of candidates | Attract more competent & highly-<br>experienced Board Members |
| Remuneration      | Establish transparency in compensation policies                    | Monitor industry base standards in compensation               |
| Others (specify)  | No other committee   | No other committee  |

#### F. RISK MANAGEMENT SYSTEM

- 1) Disclose the following:
  - (a) Overall risk management philosophy of the company; Risk management is included in the Audit charter
  - (b) A statement that the directors have reviewed the effectiveness of the risk management system and commenting on the adequacy thereof;

The main risks arising from the Group's financial instruments are liquidity risk, credit risk, fair value risk, price risk, market risk, foreign exchange risk and interest rate risk. The company has no formal risk management program.

The group manages its liquidity profile to: a) ensure that adequate funding is available at all times; b) meet commitments as they rise without incurring unnecessary costs; c) be able to access funding when needed at the least possible cost, and d) maintain an adequate time spread of financial maturities.

- (c) Period covered by the review; Year 2016
- (d) How often the risk management system is reviewed and the directors' criteria for assessing its effectiveness; *As needed and directed.*
- (e) Where no review was conducted during the year, an explanation why not. *Not applicable.*
- 2) Risk Policy
  - (a) Company

Give a general description of the company's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

| Risk Exposure   | Risk Management Policy | Objective |
|---|------------------------|-----------|
| Risk management policies are indicated in the Audit Charter |                        |           |

# (b) Group

Give a general description of the Group's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

| Risk Exposure Risk Management Po                            |  | Objective |
|---|--|-----------|
| Risk management policies are indicated in the Audit Charter |  |           |

#### (c) Minority Shareholders

Indicate the principal risk of the exercise of controlling shareholders' voting power.

#### **Risk to Minority Shareholders**

The directors of the corporation shall be elected by plurality vote at the annual meeting of the stockholders for that year at which a quorum is present. At each election for directors, every stockholder shall have the right to vote, in person or by proxy, the number of shares owned by him for as many persons as there are directors to be elected, or to cumulate the votes by giving one candidate as many votes as the number of such directors multiplied by the number of his share shall equal, or by distributing such votes at the same principles among any number of candidates.

# 3) Control System Set Up

#### (a) Company

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

| Risk Exposure   | Risk Assessment<br>(Monitoring and Measurement<br>Process) | Risk Management and Control<br>(Structures, Procedures, Actions Taken)   |
|---|--|--|
| Liquidity risk, credit<br>risk, fair value risk,<br>price risk, market<br>risk, foreign<br>exchange risk,<br>internal rate risk | Risk Management are<br>indicated in the Audit Charter      | The group sets the amount of capital in proportion to risk. The group manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the group may adjust the dividends paid to shareholders or issue new shares. |

# (b) Group

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

| Risk Exposure | Risk Assessment (Monitoring and Measurement Process) | Risk Management and Control (Structures, Procedures, Actions Taken) |  |
|---------------|--|---|--|
|               | As indicated in the Audit Charter                    | Audit Committee & External Auditor                                  |  |

#### (c) Committee

Identify the committee or any other body of corporate governance in charge of laying down and supervising these control mechanisms, and give details of its functions:

| Committee/Unit  | Control Mechanism | Details of its Functions       |
|-----------------|-------------------|--------------------------------|
| Audit Committee | Audit Charter     | Indicated in the Audit Charter |

| External Auditor | Independent Audit | As prescribed by the SEC and Philippine accounting rules |
|------------------|-------------------|--|
|                  |                   | Philippine accounting rules                              |

# G. INTERNAL AUDIT AND CONTROL

1) Internal Control System

Disclose the following information pertaining to the internal control system of the company:

- (a) Explain how the internal control system is defined for the company;

  The Internal Control System is placed in management to control procedures, safeguard assets and financials to ensure efficient and effective operation of activities.
- (b) A statement that the directors have reviewed the effectiveness of the internal control system and whether they consider them effective and adequate; To ensure adherence to corporate principles and best practices, the Chairman of the Board shall designate a Compliance Officer who shall hold the position of a Vice President or its equivalent. He shall have direct reporting responsibilities to the CEO regarding matters directly involved in instilling order and safeguarding
- (c) Period covered by the review; *CY 2016*

assets and financials from any possible risks.

(d) How often internal controls are reviewed and the directors' criteria for assessing the effectiveness of the internal control system; and

As deemed necessary or as required under the Audit Charter

(e) Where no review was conducted during the year, an explanation why not.

Not Applicable

#### 2) Internal Audit

(a) Role, Scope and Internal Audit Function

Give a general description of the role, scope of internal audit work and other details of the internal audit function.

| Role  | Scope   | Indicate whether In-house or Outsource Internal Audit Function | Name of Chief<br>Internal<br>Auditor/Auditing<br>Firm           | Reporting process   |
|---|---|--|---|---|
| To provide independent, objective assurance and consulting services designed to add value and improve the organization's operations | Evaluation of the adequacy and effectiveness of a company organization's governance, risk management process, system of internal control structure. | In-house internal<br>audit function                            | Audit<br>Committee:<br>Hyland Sy<br>Hilario Ng<br>Santos Cejoco | The committee reports directly & administratively to the Chairman and reports functionally to the Audit Committee |

(b) Do the appointment and/or removal of the Internal Auditor or the accounting /auditing firm or corporation to which the internal audit function is outsourced require the approval of the audit committee?

Yes, it requires the approval of the audit committee.

(c) Discuss the internal auditor's reporting relationship with the audit committee. Does the internal auditor have direct and unfettered access to the board of directors and the audit committee and to all records, properties and personnel?

Yes, the internal auditor has direct and unfettered access to the board of directors and the audit committee and to all records, properties and personnel. A copy of each audit report will be communicated to the audit committee for proper review. The minimum internal control mechanisms for management's operational responsibility shall center on the CEO, being ultimately accountable for the Corporation's organizational and procedural controls. The scope and particulars of a system of effective organizational and procedural controls shall be based on the following factors: the nature and complexity of business and the business culture; the volume, size and complexity of transactions; the degree of risk; the degree of centralization and delegation of authority; the extent and effectiveness of information technology; and the extent of regulatory compliance.

#### (d) Resignation, Re-assignment and Reasons

Disclose any resignation/s or re-assignment of the internal audit staff (including those employed by the third-party auditing firm) and the reason/s for them.

| Name of Audit Staff | Reason |
|---------------------|--------|
|                     | N/A    |

#### (e) Progress against Plans, Issues, Findings and Examination Trends

State the internal audit's progress against plans, significant issues, significant findings and examination trends.

| Progress Against Plans    | Risk based audit plan         |
|---------------------------|-------------------------------|
| Issues <sup>4</sup>       | Documentation                 |
| Findings <sup>5</sup>     | Monitoring progress report    |
| <b>Examination Trends</b> | Based on year to year results |

The relationship among progress, plans, issues and findings should be viewed as an internal control review cycle which involves the following step-by-step activities:

- 1) Preparation of an audit plan inclusive of a timeline and milestones;
- 2) Conduct of examination based on the plan;
- 3) Evaluation of the progress in the implementation of the plan;
- 4) Documentation of issues and findings as a result of the examination;
- 5) Determination of the pervasive issues and findings ("examination trends") based on single year result and/or year-to-year results;
- 6) Conduct of the foregoing procedures on a regular basis.

#### (f) Audit Control Policies and Procedures

Disclose all internal audit controls, policies and procedures that have been established by the company and the result of an assessment as to whether the established controls, policies and procedures have been implemented under the column "Implementation."

| Policies & Procedures                                       | Implementation                         |
|---|--|
| Establish the internal audit function as a separate unit in | A new Audit Charter has been issued to |
| the company which would be overseen at the Board level      | augment new rules and regulations      |
| Standard Financial Procedures                               | Complied and Implemented               |
| Standard Operating Policies                                 | Complied and Implemented               |

<sup>&</sup>lt;sup>4</sup> "Issues" are compliance matters that arise from adopting different interpretations.

<sup>&</sup>lt;sup>5</sup> "Findings" are those with concrete basis under the company's policies and rules.

#### (g) Mechanisms and Safeguards

State the mechanism established by the company to safeguard the independence of the auditors, financial analysts, investment banks and rating agencies (example, restrictions on trading in the company's shares and imposition of internal approval procedures for these transactions, limitation on the non-audit services that an external auditor may provide to the company):

| Auditors (Internal and External)   | Financial Analysts  | Investment Banks  | Rating Agencies                         |
|--|---|---|---|
| External Auditors: R.R. Tan Associates, CPAs / Domingo A. Daza (partner) — Audited in accordance with Philippine Standards on Auditing. Audits were reported to the Board of Directors | Conclusions made by financial analysts are not interfered with in any way. Data or information requested by them is provided upon review and approval of committee in charge. | Conclusions made by financial analysts are not interfered with in any way. Data or information requested by them is provided upon review and approval of committee in charge. | Company has not hired any rating agency |
| Internal Audit: Audit Committee (Hilario Ng, Santos Cejoco, Hyland Sy reports to the CEO   | Conclusions made by financial analysts are not interfered with in any way. Data or information requested by them is provided upon review and approval of committee in charge. | Conclusions made by financial analysts are not interfered with in any way. Data or information requested by them is provided upon review and approval of committee in charge. | Company has not hired any rating agency |

(h) State the officers (preferably the Chairman and the CEO) who will have to attest to the company's full compliance with the SEC Code of Corporate Governance. Such confirmation must state that all directors, officers and employees of the company have been given proper instruction on their respective duties as mandated by the Code and that internal mechanisms are in place to ensure that compliance.

The document will be signed by the Chief Executive Officer, Compliance Officer, Corporate Information Officer, and an Independent Director

# H. ROLE OF STAKEHOLDERS

1) Disclose the company's policy and activities relative to the following:

|  | Policy                        | Activities                        |
|--|-------------------------------|-----------------------------------|
| Customers' welfare                     | Best business practices       | Follows best business practices   |
| Supplier/contractor selection practice | Best business practices       | Follows best business practices   |
| Environmentally friendly value-chain   | Best business practices       | Follows best business practices   |
| Community interaction                  | Best business practices       | Follows best business practices   |
| Anti-corruption programs & procedures  | Transparency in its financial | Follows best business practices   |
| Anti-corruption programs & procedures  | dealings and reports          |                                   |
| Safeguarding creditors' rights         | Transparency in its financial | Meets financial & other covenants |
| Sujeguarang creators rights            | dealings and reports          | set by creditors                  |

- 2) Does the company have a separate corporate responsibility (CR) report/section or sustainability report/section? There is no separate corporate responsibility report/section
- 3) Performance-enhancing mechanisms for employee participation.
  - (a) What are the company's policy for its employees' safety, health, and welfare?

    Aside from government mandated Philhealth, the company gives access to Managed Care Philippines, Inc. for health and wellness issues on a case to case basis
  - (b) Show data relating to health, safety and welfare of its employees.

    Aside from government mandated Philhealth, the company gives Access to Managed Care Philippines, Inc. for health and wellness issues on a case to case basis

- (c) State the company's training and development programmes for its employees. Show the data.

  The company hiring policy is to select experienced employees, with certifications and accreditations, as added advantages. As such, training is normally not required.
- (d) State the company's reward/compensation policy that accounts for the performance of the company beyond short-term financial measures

  Bonus/reward/compensation is given on a case to case basis.
- 4) What are the company's procedures for handling complaints by employees concerning illegal (including corruption) and unethical behaviour? Explain how employees are protected from retaliation.

Illegal and unethical behavior when reported will properly be investigated by legal counsel and acted upon by the concerned authorities. Necessary sanctions will be imposed if found guilty.

#### I. DISCLOSURE AND TRANSPARENCY

- 1) Ownership Structure
  - (a) Holding 5% shareholding or more (As of September 30, 2016)

| Shareholder           | Number of Shares | Percent | Beneficial Owner |
|-----------------------|------------------|---------|------------------|
| Arsenio T. Ng (A)     | 2,763,541,260    | 61.41%  | N/A              |
| PCD Nominee Corp. (A) | 732,722,730      | 16.28%  | Various          |
| PCD Nominee Corp. (B) | 761,146,730      | 16.91%  | Various          |
| PCD Nominee Corp. (B) | 33,908,000       | 0.75%   | Various          |

2) Does the Annual Report disclose the following:

| Key risks   | Yes |
|---|-----|
| Corporate objectives  | Yes |
| Financial performance indicators  | Yes |
| Non-financial performance indicators  | Yes |
| Dividend policy   | Yes |
| Details of whistle-blowing policy   | Yes |
| Biographical details (at least age, qualifications, date of first appointment, relevant experience, and any other directorships of listed companies) of directors/commissioners | Yes |
| Training and/or continuing education programme attended by each director/commissioner   | Yes |
| Number of board of directors/commissioners meetings held during the year  | Yes |
| Attendance details of each director/commissioner in respect of meetings held  | Yes |
| Details of remuneration of the CEO and each member of the board of directors/commissioners  | Yes |

Should the Annual Report not disclose any of the above, please indicate the reason for the non-disclosure. Other information are also disclosed in Corporate Governance reports and Audit Charter Reports.

#### 3) External Auditor's fee

| Name of auditor             | Audit Fee                         | Non-audit Fee |
|-----------------------------|-----------------------------------|---------------|
| R.R. Tan & Associates, CPAs | Php 300,000 for 2016 inclusive of |               |
|                             | VAT and out of pocket expenses.   |               |

4) Medium of Communication

List down the mode/s of communication that the company is using for disseminating information. *Philippine Stock Exchange disclosure, SEC Disclosure, Company Website, Newspaper* 

5) Date of release of audited financial report: July 11, 2016

#### 6) Company Website

http://www.atnholdings.com/

Does the company have a website disclosing up-to-date information about the following?

| Business operations  |     |
|--|-----|
| Financial statements/reports (current and prior years)                             |     |
| Materials provided in briefings to analysts and media                              |     |
| Shareholding structure   |     |
| Group corporate structure  |     |
| Downloadable annual report   | Yes |
| Notice of AGM and/or EGM   | Yes |
| Company's constitution (company's by-laws, memorandum and articles of association) | Yes |

Should any of the foregoing information be not disclosed, please indicate the reason thereto.

Other pertinent documents are also accessible thru the Philippine Stock Exchange and Securities and Exchange Commission website.

#### **Disclosure of Related Party Transactions**

#### **ATN Solar**

ATN Solar is a grantee of a 25-year Renewable Energy Contract with the Department of Energy under Republic Act 9513. The Service contract grants ATN Solar the exclusive right to explore, develop and utilize the solar energy source within Rodriguez, Rizal, as its contract area. The contract includes setting up a 30MW Solar PV Project (The Project). The project is expected to generate a gross capacity of 33MW peak of direct current and 30MW of alternating current to be distributed within Metro Manila with projected revenue of Php540 Million per year for 25 years.

The project contains a 2-year pre-development stage and another 2 years for development stage, after which construction of power plants and connection to distribution network is to commence. In a letter submitted to the Energy Regulatory Commission last March 4, 2016, ATN Solar is 98% complete on its pre-development stage by acquiring approval and authority to import and construct &/or install solar photovoltaic equipment and by signing of agreements with different government agencies, 9.3% in construction of its solar PV plants, and 44% complete on its development of interconnection facilities. As of the same date, commercial operation of ATN Solar has not yet started.

To be able to completely finance the project, ATN Solar intends to list its shares of stock in the stock market. In relation thereto, a third party valuator was engaged to determine ATN Solar's fair market value. In its report dated June 11, 2014, its 30MW project including the land is between Php3.02 billion to Php3.99 billion, determined under Discounted Cash Flow valuation.

On October 31, 2014, the Company subscribed to additional 155,625,000 shares with a par value of Php1 when ATN Solar increased its common share, bringing the company's equity interest to 49.5%. The company paid Php46,156,250 upon subscription and Php8,600,000 on February 11, 2015 and Php64,025,050 in 2016.

During 2016, various payments were made for its share subscription to ATN Solar totaling to Php64,025,050.

On March 14, 2016 and March 17, 2015, the Parent Company sold 6 million shares and 4 million shares, respectively, of ATN Solar to Unipage Management, Inc. (UMI) with a carrying value of Php1 per share subject to the following conditions:

- The Project should complete all government and grid approvals;
- The Company should deliver the shares of ATN Solar within 12 months from execution of the Investment Agreement;
- The Company should cause the registration of the shares sold to UMI in the stock and transfer book of ATN Solar.

The Company recognized a gain on sale of its investment in ATN Solar amounting to Php12 Million and Php8 Million in 2016 and 2015, respectively and is reflected in the Consolidated Statements of Income.

#### Unipage Management, Inc. (UMI)

During fiscal year 2015, the Group transferred certain investment property to UMI to settle a case against the group.

Pursuant to the compromise agreement, certain investment property with carrying value of Php8.3 Million owned by PLDI was transferred to the plaintiff in exchange for the Parent Company's shares of stock which the plaintiff held. The shares of stock was transferred to Unipage Management, Inc. (UMI), an affiliated company. Settlement between the Company, PLDI and UMI are taken up as intercompany advances.

# Transpacific Broadband Group, Int'l Inc (TBGI)

Advances from TBGI of Php910,483 in 2016 and Php4,600,110 in 2015 represents amounts advanced by TBGI on the share of PLDI in their common expenses, pursuant to a Teaming Agreement entered by both Parties.

#### Sierra Madre Consolidated Mines (SMCM)

Advances to SMCM on previous periods were fully impaired by the Group last fiscal year 2014.

#### Stockholders

Amount due to stockholders amounted to Php40.2 million in 2016 and Php24.3 million in 2015. These amounts are not subject to interest.

The company has no parent company and has no transaction with promoters for the past 5 years.

When RPTs are involved, what processes are in place to address them in the manner that will safeguard the interest of the company and in particular of its minority shareholders and other stakeholders?

Taken up by the various Committees, Independent Directors and the Board of the Directors, with the Ratification of the Shareholders during the Annual Stockholders Meeting

# J. RIGHTS OF STOCKHOLDERS

1) Right to participate effectively in and vote in Annual/Special Stockholders' Meetings

#### (a) Quorum

Give details on the quorum required to convene the Annual/Special Stockholders' Meeting as set forth in its By-laws.

| Quorum Required (meeting)    | 50% + 1 share  |  |
|------------------------------|--|--|
| Quorum Required (resolution) | Min. 2/3 of outstanding capital stock, majority of capital stock present |  |

# (b) System Used to Approve Corporate Acts

Explain the system used to approve corporate acts.

| System Used | Sending out of corporate notices; Opportunity for discussion / Q&A          |
|-------------|---|
| Description | Stockholder may exercise the right of appraisal. Any stockholders who shall |

have voted against the proposed corporate action, by making a written demand on the Company, within 30 days after the date on which the vote was taken for payment of the fair value of his share; provided, that failure to make demand within such period shall be deemed a waiver of the appraisal right. After demanding payment of his shares, the dissenting stockholder shall submit the stock certificates representing his shares to the company, for notation thereon that such shares are dissenting shares. If within 60 days from the date of proposed corporate action was approved by the stockholders, the dissenting stockholders and the company cannot agree on the fair value of the shares, it shall be determined and appraised by three disinterested persons, one of whom shall be a stockholder, another by the company and the third by the two thus chosen.

#### (c) Stockholders' Rights

List any Stockholders' Rights concerning Annual/Special Stockholders' Meeting that differ from those laid down in the Corporation Code.

| Stockholders' Rights under The Corporation Code | Stockholders' Rights <u>not</u> in<br>The Corporation Code |  |
|---|--|--|
| No disparity between two codes                  |  |  |

#### Dividends

| Declaration Date   | Record Date | Payment Date |  |
|--|-------------|--------------|--|
| There was no cash dividend declared for the last three fiscal years and there were no present or future restrictions that limit the ability to pay dividends on common equity. Stock dividend is planned for the |             |              |  |
| shareholders once the solar energy project is up and running in 2016. The available free cash in prior   |             |              |  |
| years were used as equity investment for pre-development expenditures of the 30MW solar project.   |             |              |  |

#### (d) Stockholders' Participation

1. State, if any, the measures adopted to promote stockholder participation in the Annual/Special Stockholders' Meeting, including the procedure on how stockholders and other parties interested may communicate directly with the Chairman of the Board, individual directors or board committees. Include in the discussion the steps the Board has taken to solicit and understand the views of the stockholders as well as procedures for putting forward proposals at stockholders' meetings.

| Measures Adopted   | Communication Procedure  |
|--|--|
| Time is set aside for the Board to address questions raised by investors and stockholders in the Stockholders' Meeting | Part of the agenda as disclosed in the Definitive<br>Information Statement to shareholders |

- 2. State the company policy of asking shareholders to actively participate in corporate decisions regarding:
  - a. Amendments to the company's constitution
  - b. Authorization of additional shares
  - c. Transfer of all or substantially all assets, which in effect results in the sale of the company

Agenda is sent out to shareholders in advance to give them ample time to prepare any inquiries and questions they have for the Company's Management to address during the Annual Stockholders' Meeting. The stockholders in said meeting approves and ratifies the minutes of previous annual stockholders' meeting, the audited fiscal year March 31, 2016 financial statements and the annual report which was presented by the president, Mr. Arsenio T. Ng, the appointment of R.R. Tan & Associates, CPAs as external auditor, and ratified the acts of the Board and the executive officers during the above fiscal year including but not limited to memberships in (a) remuneration committee (b) audit committee (c) nomination committee.

3. Does the company observe a minimum of 21 business days for giving out of notices to the AGM where items to be resolved by shareholders are taken up? YES

- a. Date of sending out notices: October 31, 2016
- b. Date of the Annual/Special Stockholders' Meeting: November 10, 2016
- 4. State, if any, questions and answers during the Annual/Special Stockholders' Meeting.

A question was raised by one of the brokers regarding dividends, of which the company's officer responded: "Stock dividend is planned for the shareholders once the solar energy project is up and running."

5. Result of Annual/Special Stockholders' Meeting's Resolutions

# Stockholders' Ratification: Extension of corporate life for another fifty (50) years from the expiration of the original term of fifty (50) years.

RESOLVED THAT, the corporation is hereby authorized to extend its corporate life for another fifty (50) years from the expiration of the original term of fifty (50) years

FOURTH: Extension of 50 years from the expiration of the original term of 50 years from and after the date of incorporation. The Corporation was incorporated on February 13, 1969.

RESOLVED FURTHER, that the Corporation's President, Arsenio T. Ng, be authorized to sign any and all documents and resolutions in order to effect the foregoing resolution; RESOLVED FINALLY, that the foregoing resolution remain valid and subsisting, unless otherwise revoked or amended in writing by the Corporation."

# 6. Date of publishing of the result of the votes taken during the most recent AGM for all resolutions: *November 10, 2016*

| Resolution  | Approving | Dissenting    | Abstaining  |
|---|-----------|---------------|-------------|
| RESOLVED THAT, the corporation is hereby authorized to extend its corporate life for another fifty (50) years from the expiration of the original term of fifty (50) years FOURTH: Extension of 50 years from the expiration of the original term of 50 years from and after the date of incorporation. The Corporation was incorporated on February 13, 1969. RESOLVED FURTHER, that the Corporation's President, Arsenio T. Ng, be authorized to sign any and all documents and resolutions in order to effect the foregoing resolution; RESOLVED FINALLY, that the foregoing resolution remain valid and subsisting, unless otherwise revoked or amended in writing by the Corporation." | Unanimous | No dissenting | No          |
|   | approval  | votes         | abstentions |

#### (e) Modifications

State, if any, the modifications made in the Annual/Special Stockholders' Meeting regulations during the most recent year and the reason for such modification:

| Modifications  | Reason for Modification                                  |
|--|--|
| RESOLVED THAT, the corporation is hereby authorized to extend its corporate life for another fifty (50) years from the expiration of the original term of fifty (50) years  FOURTH: Extension of 50 years from the expiration of the original term of 50 years from and after the date of incorporation. The Corporation was incorporated on February 13, 1969.  RESOLVED FURTHER, that the Corporation's President, Arsenio T. Ng, be authorized to sign any and all documents and resolutions in order to effect the foregoing resolution;  RESOLVED FINALLY, that the foregoing resolution remain valid and subsisting, unless otherwise revoked or amended in writing by the Corporation." | Extension of Corporate Life for another fifty (50) years |

#### (f) Stockholders' Attendance

(i) Details of Attendance in the Annual/Special Stockholders' Meeting Held:

| Type of<br>Meeting | Names of Board<br>members / Officers<br>present  | Date of<br>Meeting | Voting Procedure (by poll, show of hands, etc.)   | % of SH<br>Attending<br>in Person | % of<br>SH in<br>Proxy | Total % of SH<br>attendance  |
|--------------------|--|--------------------|---|-----------------------------------|------------------------|--|
| Annual             | Arsenio T. Ng Hilario Ng Santos Cejoco Renato Taguiam Eduard O. Jalandoni Paul B. Saria Manuel Moje Arturo Magtibay CheeChong Cheah Bonifacio Choa Hyland Si | Nov. 10, 2016      | The manner of counting the vote shall be viva voce unless balloting is demanded by stockholders representing at least 10% of the outstanding capital stock entitled to vote, in the presence of the corporate secretary or the assistant corp. secretary. | 70%                               | 0%                     | Stockholders representing more than 70% of the issued and outstanding shares were present in person or by proxy. |

(ii) Does the company appoint an independent party (inspectors) to count and/or validate the votes at the ASM/SSMs?

Should there be a voting by ballot, the Corporate Secretary preside on the counting of votes.

(iii) Do the company's common shares carry one vote for one share? If not, disclose and give reasons for any divergence to this standard. Where the company has more than one class of shares, describe the voting rights attached to each class of shares.

One Share carries One Vote. The directors of the corporation shall be elected by plurality vote at the annual meeting of the stockholders for that year at which a quorum is present. At each election for directors, every stockholder shall have the right to vote, in person or by proxy, the number of shares owned by him for as many persons as there are directors to be elected, or to cumulate the votes by giving one candidate as many votes as the number of such directors multiplied by the number of his share shall equal, or by distributing such votes at the same principles among any number of candidates.

#### (g) Proxy Voting Policies

State the policies followed by the company regarding proxy voting in the Annual/Special Stockholders' Meeting.

|                                     | Company's Policies   |
|-------------------------------------|--|
| Execution and acceptance of proxies | Shareholders are requested in the Definitive Information statement to not send proxies during the meeting. "WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY.  |
| Notary                              | Any proxies will have to be notarized.   |
| Submission of Proxy                 | The instrument authorizing a proxy to act shall be exhibited to the Secretary 48 hours before the meeting. Proxy shall have been appointed in writing by the stockholder himself, or by his duly authorized attorney. Proxies should be submitted in accordance with SEC Rules |
| Several Proxies                     | # of proxies should correspond with shares owned   |
| Validity of Proxy                   | Proxies only valid until meeting date unless revoked in writing  |
| Proxies executed abroad             | Proxies only valid until meeting date unless revoked in writing  |
| Invalidated Proxy                   | Notices are issued to invalidated proxies  |

| Validation of Proxy | Corporate secretary validates proxies based on shares owned |
|---------------------|---|
| Violation of Proxy  | Notices are issued to invalidated proxies                   |

# (h) Sending of Notices

State the company's policies and procedure on the sending of notices of Annual/Special Stockholders' Meeting.

| Policies  | Procedure   |
|---|---|
| Notice of Annual Stockholders' Meeting was posted<br>on October 6, 2016. The Information Statement is<br>distributed to stockholders of record as of October<br>13, 2016, in compliance with the requirements of<br>Section 17.1- (b) of the Securities Regulation Code | Liaison officer sends notice thru registered mail |

# (i) Definitive Information Statements and Management Report

| Number of Stockholders entitled to receive Definitive Information Statements and Management Report and Other Materials  | All are entitled to receive Definitive<br>Information Statements and other<br>materials |
|---|---|
| Date of Actual Distribution of Definitive Information Statement and Management Report and Other Materials held by market participants/certain beneficial owners | At least 21 days prior to the Annual<br>Stockholders' Meeting                           |
| Date of Actual Distribution of Definitive Information Statement and Management Report and Other Materials held by stockholders                                  | At least 21 days prior to the Annual<br>Stockholders' Meeting                           |
| State whether CD format or hard copies were distributed   | Hard Copies   |
| If yes, indicate whether requesting stockholders were provided hard copies  | Yes   |

# (j) Does the Notice of Annual/Special Stockholders' Meeting include the following:

| Each resolution to be taken up deals with only one item.  | Yes |
|---|-----|
| Profiles of directors (at least age, qualification, date of first appointment, experience, and directorships in other listed companies) nominated for election/re-election. | Yes |
| The auditors to be appointed or re-appointed.   | Yes |
| An explanation of the dividend policy, if any dividend is to be declared.   | Yes |
| The amount payable for final dividends.   | Yes |
| Documents required for proxy vote.  | Yes |

Should any of the foregoing information be not disclosed, please indicate the reason thereto.

# 2) Treatment of Minority Stockholders

(a) State the company's policies with respect to the treatment of minority stockholders.

| Policies   | Implementation                             |
|--|--|
| Minority stockholders are allowed to nominate candidates for board of directors. | Nomination period closes on March 31, 20xx |
| Equal treatment of shareholders holding the same class of shares                 | One share, one vote                        |

(b) Do minority stockholders have a right to nominate candidates for board of directors? *Yes.* 

#### K. INVESTORS RELATIONS PROGRAM

- 1) Discuss the company's external and internal communications policies and how frequently they are reviewed. Disclose who reviews and approves major company announcements. Identify the committee with this responsibility, if it has been assigned to a committee.
  - a) Only officers are allowed to make external communications.
  - b) Communications by non-officers are reviewed before sending to external parties.

The CEO makes the final approval of communications to external parties

2) Describe the company's investor relations program including its communications strategy to promote effective communication with its stockholders, other stakeholders and the public in general. Disclose the contact details (e.g. telephone, fax and email) of the officer responsible for investor relations.

|                                 | Details  |
|---------------------------------|--|
| (1) Objectives                  | Timely disclosure of material information                          |
| (2) Principles                  | Enable investors to make investment decisions                      |
| (3) Modes of Communications     | Pertinent information disclosed at company website and SEC website |
| (4) Investors Relations Officer | Mr. Paul B. Saria  |

What are the company's rules and procedures governing the acquisition of corporate control in the capital markets, and extraordinary transactions such as mergers, and sales of substantial portions of corporate assets?

The Company address these issues on a case to case basis, subject to 2/3 shareholder ratification. Major decisions are to be approved by Company Management, Board of Directors, Committees.

Name of the independent party the board of directors of the company appointed to evaluate the fairness of the transaction price.

R.R. Tan & Associates, CPAs

#### L. CORPORATE SOCIAL RESPONSIBILITY INITIATIVES

Discuss any initiative undertaken or proposed to be undertaken by the company.

| Initiative   | Beneficiary                                    |
|--|--|
| Medical missions; Operation Smile                  | Indigent patients in Rodriguez Rizal           |
| Tie Up with VRP Medical for Blood Warrior Donation | Donating Blood & Help Save More Lives Campaign |

#### M. BOARD, DIRECTOR, COMMITTEE AND CEO APPRAISAL

Disclose the process followed and criteria used in assessing the annual performance of the board and its committees, individual director, and the CEO/President.

|   | Process  | Criteria                                 |
|---|--|--|
| <b>Board of Directors</b>   | Periodic Self Appraisal, Financial Evaluation  | Board discussions and participation      |
| <b>Board Committees</b>   | ard Committees   Periodic Self Appraisal, Financial Evaluation   Growth targets set by committee |  |
| <b>Individual Directors</b>   | Periodic Self Appraisal, Financial Evaluation  | Board discussions and participation      |
| CEO/President Periodic Review of CEO and Management, Financial Evaluation Attainment of company goals & C |  | Attainment of company goals & objectives |

#### N. INTERNAL BREACHES AND SANCTIONS

Discuss the internal policies on sanctions imposed for any violation or breach of the corporate governance manual involving directors, officers, management and employees

| Violations       | Sanctions           |
|------------------|---------------------|
| First Violation  | Reprimand           |
| Second Violation | Suspension          |
| Third Violation  | Removal from Office |

| is signed on behalf of the regist                     |                    | his Annual Corporate Governance Report<br>nto duly authorized, in the City of |
|---|--------------------|---|
| Arsenio T/Ng  | SIGNATURES         | Arsenio T. IVE  |
| Chairman of the Boat<br>Familia. Il<br>Bonifacio Choa | (uz)               | Chief Executive Officer   |
| Independent Director  Amma  Paul Saria                |                    | Independent Director  |
| Compliance Officer                                    | MAY 0 5 2017       |   |
| their, as follows                                     | e this day ofs:    | 20, affiant(s) exhibiting to me   |
| NAME  | IDENTIFICATION NO. | DATE OF ISSUE   |
| Arsenio T. Ng   | N01-86-031588      | Exp. March 13, 2018   |
| Bonifacio Choa  | TIN# 173-148-88    |   |
| Hyland Si   | TIN # 111-171-697  |   |
| Paul Saria  | N04-93-264992      | Exp. December 15, 2021  |
| Doc No  |                    | Notary Public   |

Book No.\_\_ Series of \_\_\_\_ Notary Public PTR No. 5636975 / 1-03-2017 Roll No. 13296

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